



Greenhouse Inc. Ltd

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“COMPANY PROFILE”

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About Us – Who we are

THE COMPANY

Greenhouse Inc.Ltd” (RC 411811) is a company duly registered with the corporate affairs commission of the Federal Republic of Nigeria and is primarily engaged in Project Management, development cost advisory and procurement services.

The company was originally incorporated on 17 May 2001 and it has its Nigerian offices in Victoria Island, a busy commercial district of Lagos state and it is located at Karimu Kotun Street.

The strategic intent of the company is to be a leading player in providing Project Management, Construction cost and procurement advisory services in private and commercial property development whilst being positioned as the company of choice in the management and delivery of best in class private and commercial developments in the Nigerian economy.

The company intends to achieve this by executing and delivering key private and commercially viable developments that make considerable impact on economic growth and the property development landscape of the Nigerian and other carefully selected markets across Africa.



The Greenhouse Objective

The Greenhouse Objective

Our goal is to always exceed our client's expectations through professional service delivery, best judgement and sound advice generated through a robust decision making process that results in best value and optimal return on investment to our client.

The company is equipped with a comprehensive range of capabilities and resources to deliver Construction cost and value management services, budgetary planning, monitoring and control, project scheduling and procurement services that enhance successful project implementation and investment opportunities.

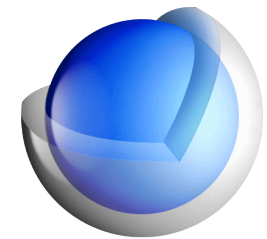
For more information you may visit our website at www.greenhouselimited.com and should you have any enquiries you may forward them to greenhouse@greenhouselimited.com or call +234-1-7417040; +234-1-4628229



Our Core Values

- At Greenhouse we uphold dearly, values which go to the very core of our operations and service delivery. Over time these values have evolved into our company culture and as such are very palpable in the “Greenhouse” way of doing business.

- Transparency
- Accountability
- Professionalism
- Integrity
- Diligence
- Excellence





Our Capabilities

Brief Overview

- Over the years Greenhouse Inc. Ltd has made deliberate efforts at equipping itself with a comprehensive range of capabilities and resources to deliver quality, efficient, cost effective, and value added services, through international best practices and safety consciousness.

Our People

- In line with its philosophy to position as a “**One-stop enterprise**”, the Greenhouse strategy has been to provide and deliver efficient end-to-end project delivery services through its team of dynamic professionals with multi disciplinary competencies. These “end-to-end” services (shown in our range of services) range from the project initiation and feasibility, through concept & cost development, to detailed design and documentation stages of projects and spans to implementation / execution stages of our various projects.



Our Capabilities

Cont'd

- Greenhouse Inc. Ltd recognizes the need to possess competencies required for the specific & unique challenges of its varied project types, as well as the need to ensure the successful delivery of these projects, which cover a varied range of industries. To this end, the company consistently initiates and engages in training and development programmes for its team of dynamic professionals with multi disciplinary competencies
- In addition to its own people, the company further recognizes the need to engage in local and international strategic alliances that will enhance end-to-end project delivery and reinforce its philosophy of providing “**total solutions**” through best international practices to its range of clients for their peculiar & diverse needs.

Our Strategic Alliances

- Over the years Greenhouse Inc. Ltd has established key strategic local and international partnerships with various professionals, stakeholders and value chain entities in the construction and other relevant industries to enhance service delivery to its clients.



Our Capabilities

Cont'd

- Within Nigeria, Greenhouse Inc. Ltd has successfully established an efficient working relationship with **key 1st tier project** consultants (A & E) and Contractors especially in the construction industry
- Arising from our knowledge of the industry and our evaluation of the size, complexities and project / industry specific peculiarities, we are positioned to put together a “fit-for-purpose” team **for any class or type** of project.

Our involvement in project delivery extends into several industries / sectors.

- Oil & Gas Industry
- Construction/ Real Estate Industry
- Hospitality Industry
- Tele-communications Industry
- Financial / Banking sector
- Public sector, etc



Our Capabilities

Cont'd

Our Processes

- In our quest to ensure efficient quality management in our processes, we have identified a need to continuously seek new knowledge and embrace cutting edge techniques and best practices in the way we do things. Over the years, we have made bold steps to acquire and equip ourselves with these skills, techniques and practices and have operated them in our internal & external processes to internationally acceptable standards of operations. This strategically positions us to deliver quality, timely, efficient and value added services to our diverse clients.

Our Technology

- Through the use of cutting edge technology and information management systems and a demonstration of a good knowledge of our industry by our team of dynamic and competent people, we have maintained meaningful and mutually beneficial working relationships with our international partnerships and alliances notably in the United Kingdom, United states, Singapore, China, and Ghana.



The “Greenhouse” Guiding Principles

The Greenhouse guiding principles are highlighted as follows:

- Apply the highest standards of excellence and professionalism to our operations and service delivery
 - Endeavour to always meet the demand of our clients and exceed their expectations all of the time
 - Recognize that profitability is essential to our future success
 - Provide a great work environment and treat each other with respect and dignity
 - Embrace diversity as an essential component in the way we do business
 - Contribute positively to our communities and our environment
 - Continuously seek new knowledge and embrace cutting edge techniques and best practices
 - Continuously strive to out-do the achievements of yesterday
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Our Range of services

❑ What is the “Greenhouse value offering ”

- In line with its objective to position as a “**One-stop enterprise**”, the Greenhouse strategy is to provide and deliver property development services through its team of dynamic professionals with multi disciplinary competencies. These “**end-to-end**” services (shown in our range of services) range from the project feasibility, concept & budget development, detailed design stages of the projects and spans through planning, monitoring and control services at the execution stages of various projects, thereby giving our range of clients “total solution” to their peculiar and diverse needs.
- Our service offering is spread across the following broad development categories
 - **Project Management**
 - **Quantity Surveying / Construction Cost Advisory Services**
 - **Technical Advisory Services (Commercial Projects)**
 - **Procurement Advisory**
 - **Development Consultants**



Our Range of services

Our services are further broken down into the under listed specific areas

- Development of Project feasibility and Viability documentations
- Budget development and Project Cost details
- Facilitate project concept development
- Ensure selection of **“fit-for-purpose”** Project team
- Facilitate development of comprehensive project brief
- Generation of Project financials and cash flows
- Facilitate compliance with regulatory requirements and obtaining statutory approvals
- Establish key project milestones and schedule deliverables
- Development of efficient project Structure & information exchange / interface channels
- Development of project specific Quality assurance & Quality control plan
- Development of Project specific HSE Plans
- Provide Advisory services on project procurement methods.
- Initiate Tender process, ensure appropriate documentation & reporting
- Pre-qualification, recommendation and Selection of suitable Contractor(s)
- Lead Contract award negotiations
- Periodic Project review, periodic reporting & tracking of deliverables
- Quality, Schedule & Cost monitoring / control services



Our Range of services

Our services are further broken down into the under listed specific areas

Construction Cost Advisory Services

Feasibility Studies

- Project budgetary planning
- Advice on financial plans and procurements
- Cash flow forecast and analysis
- Commercial viability studies and sensitivity analysis
- Value analysis and management and cost benefit studies/ checks
- Life cycle studies and cost-in-use
- Time effect on costs and commercial viability

Cost Modelling

- Cost estimates and budgeting
- Cost planning, monitoring and control to preserve clients budget
- Cost information



Our Range of services – Cont'd

Contract Documentation

- Procurement: Tendering procedures and contractual arrangements
- Preparation of **Bills of Quantities and other documents** for obtaining tenders for contract administration
- Tender evaluation, analysis and reporting

Contract Administration and management

- Preparation of interim valuations
- Adjustment and measurement of changes in scopes of work
- Management of cost implications and contractual issues
- Cost control: Cost reporting Preparing regular financial statements, cash flows and final accounts

Management Services

- Contract management and supervision
- Cost, financial and procurement management services
- Change Management
- Sustainable Cost Management solutions

General

- Technical and contract auditing

Our Range of services – Cont'd

Development of Project feasibility and Viability documentation

- Project framework development
- Budget development and project cost details
- Programming / Schedule development
- Facilitate project concept development

Ensure selection of fit-for-purpose Project team

- Project brief development
- Ensure development of detailed project documentations
- Ensure alignment of documentations and project Project financials
- Development of project specific Quality assurance & Quality control plan
- Development of Project specific HSE Plans
- Periodic reporting

Facilitate compliance with regulatory requirements and obtaining statutory approvals

- Provide effective interface and co-ordination with various stakeholders in development value chain. E.g. industry regulators, etc.

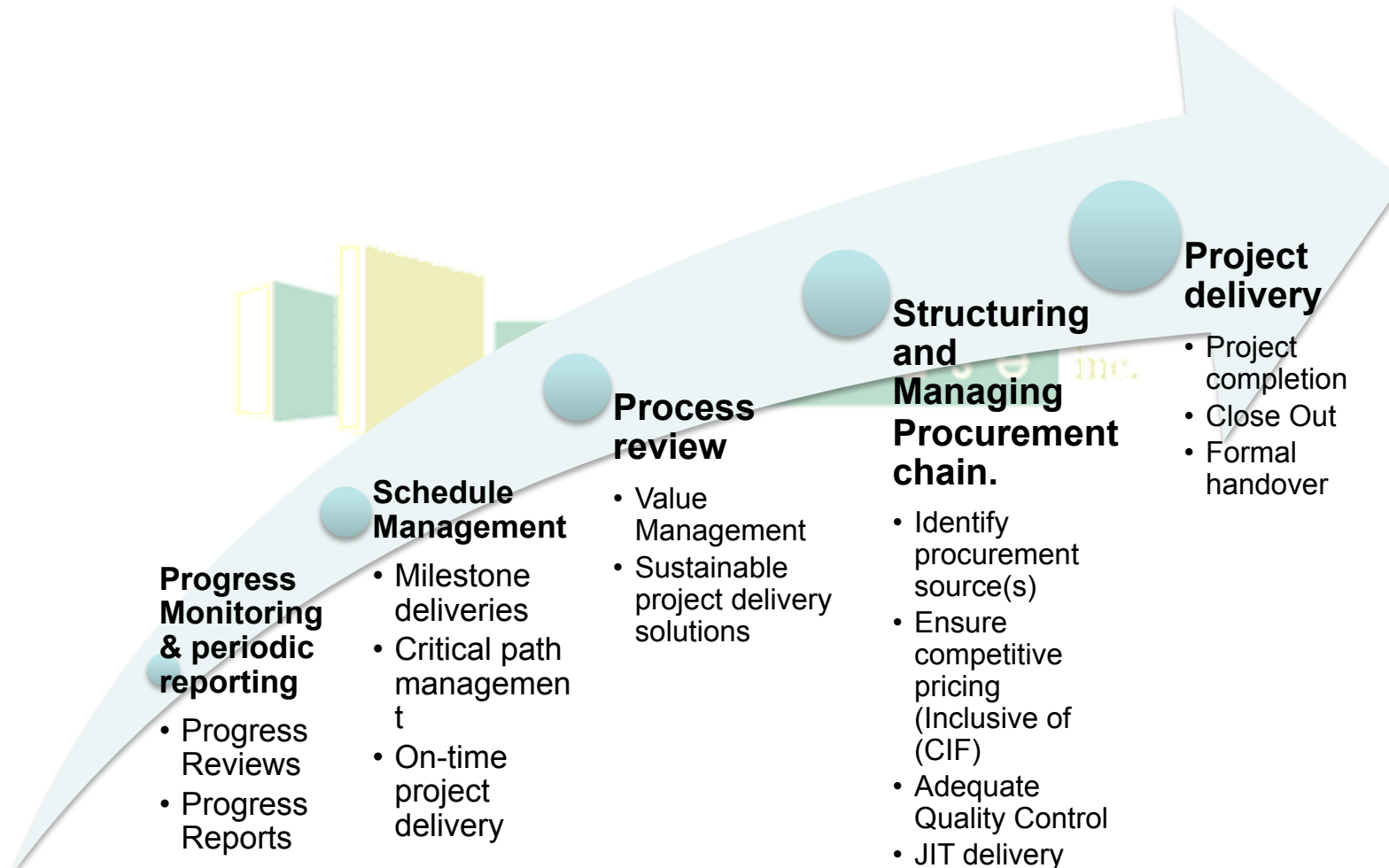
Identify & track key project milestones and critical deliverables

- Development of efficient project Structure, information exchange and interface management systems

Provide Advisory services on project procurement methods.

- Initiate Tender process, ensure appropriate documentation & reporting
- Pre-qualification, recommendation and Selection of suitable Contractor(s)
- Lead Contract award negotiations

Our Range of services – Cont'd





Strategic partnerships

- Over the years we have established key strategic local and international partnerships with various professionals, stakeholders and value chain entities in the construction and other relevant industries to enhance service delivery to our clients. These partnerships include but are not limited to the following
 - **Architectural consultants**
 - **Structural Engineering Consultants**
 - **Mechanical & Electrical Engineering consultants**
 - **Interior Designers**
 - **Civil Engineering Companies (Infrastructure development)**
 - **Landscape Architects**
 - **Financial Institutions & Financial Advisory Consultants**
 - **Corporate Organizations:** Across a broad spectrum of Industry sectors
 - **Legal Advisers**
 - **Industry regulators & Public sector practitioners**
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**What we have done –
Our track record**

**“To view and see
HIGHLIGHTS OF SOME
GREENHOUSE PROJECTS”**

**Please visit our website
www.greenhouselimited.com**



Some Greenhouse Projects

- 10-STOREY OFFICE BUILDING FOR BAY ATLANTIC AT LEKKI, LAGOS.
- 13-STOREY OFFICE BUILDING AT EKO ATLANTIC CITY-AFREN TOWERS, LAGOS
- 150 BED (4 STAR) INTERNATIONAL HOTEL AND CONFERENCE CENTRE, IBADAN
- 8-STOREY OFFICE DEVELOPMENT AT OLOSA STREET, VICTORIA ISLAND
- 16-STOREY MIXED USED DEVELOPMENT AT AHMED ONIBUDO, VICTORIA ISLAND
- LUXURY RESIDENTIAL DEVELOPMENT (CHARITY BAY VIEW) AT LEKKI
- PROPOSED 10-STOREY LUXURY RESIDENTIAL APARTMENT AT IKOYI, LAGOS
- TRAINING FACILITY AND ACCOMODATION FOR FALCK-PRIME ATLANTIC, OGUN STATE
- 75 UNITS HOUSING ESTATE DEVELOPMENT AT IKEJA, LAGOS- (SYSTEM BUILDING)



Some Greenhouse Projects

PROJECT DESCRIPTION

- 7-STOREY APARTMENTS AT 20 BOURIDILLON ROA, IKOYI, LAGOS
- RESIDENTIAL DEVELOPMENT COMPRISING 105 APARTMENTS UNITS AT LEKKI
- 6 STOREY OFFICE BUILDING (CORPORATE HEADQUATER) AT VICTORIA ISLAND
- RESIDENTIAL HOUSING ESTATE DEVELOPMENT AT LEKKI - 24 UNITS
- RESIDENTIAL DEVELOPMENT 'THE BERACHA' IN ABUJA, NIGERIA
- D RESIDENTIAL DEVELOPMENT 'THE OAK COURT' IN ABUJA, NIGERIA
- TWIN TOWER OFFICE BUILDING FOR PROCTER & GAMBLE AT G.R.A IKEJA , LAGOS



Q & A

- Should you require further information about the company and its operations, we will be willing to provide this to you at your earliest convenience

- **Our contact details are as follows:**



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- Thank you